

Calsun have been delivering innovative turnkey projects and services beyond the last two decades.

This has included a wide range of coal mining materials handling turnkey projects and maintenance services in the Hunter Valley and Central Queensland, as well as several specialised complex engineering manufacturing projects.

**Best of all, there is an easy way to acquire Calsun Materials Handling equipment with added benefits.**

Through a partnership with The Leasing Centre, Calsun offers a comprehensive Operating Lease facility, in addition to traditional Leasing and Hire Purchase solutions, providing significant financial benefits for your business with off-balance sheet equipment availability at very attractive rates.

#### Benefits of Operating Lease Include:

- **Update & upgrade** at any time with no penalty, and often without increasing monthly payments.
- Rental payments are treated as a **100% tax deductible** expense item when used for business purposes.
- **Preserve capital** and existing lines of credit for core business requirements; bank borrowing unaffected.
- **Predictable monthly payments** with no deposit required and no residual value liability.
- **End of term options** include purchasing, re-renting, upgrading or simply returning your equipment!



#### Contact Us:

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Or contact Adam Moses at  
The Leasing Centre  
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**MEMBER**  
**06-07**



*the leasing centre*  
**Preferred Partner**

The Leasing Centre is pleased to admit

## **Calsun Materials handling Pty Limited**

**As a member of the Preferred Partner Program**

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Nick Aronson, General Manager  
The Leasing Centre (Aust) Pty Limited

12 March 2007

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Date



## *Tailor Made Finance, the Easy Way*

***An efficient finance solution can help you better manage your business.***

### ***Potential (unlimited)***

***Improve profitability. Manage cashflow. Preserve capital. Maximise tax effectiveness.***

***Increase return-on-investment.***

Every business knows the issues, but not many know how to address them. You want to worry about attracting and keeping customers, not about buying equipment. The Leasing Centre's rental, leasing and mortgage solutions can help any organisation better manage cashflow and maximise the tax benefits of asset acquisition.

The Leasing Centre is one of Australia's largest independent finance companies. We offer clients the flexibility to purchase almost any equipment or asset, normally with little or no initial cash outlay. We provide personal service, strategic advice and competitive rates to customers of all shapes and sizes across Australia.

### ***Service (unparalleled)***

***Let's Get Personal***

Our customers are more than just account numbers. At The Leasing Centre we strive to tailor an equipment or property finance solution particular to each client.

We understand it's your business, your money. You'll have an experienced Account Manager who will work with you to build a solution specific to your needs. We promise that a real person will answer the phone when you call. We'll remove the frustration and time it takes to organise finance, leaving you to do what you do best - ***run your business.***



***the leasing centre***

[www.theleasingcentre.com.au](http://www.theleasingcentre.com.au)

# Tailor Made Finance, the Easy Way

## **Choice (unsurpassed)**

### ***The Equipment You Need, from the Supplier of Your Choice.***

The Leasing Centre is more than a finance brokerage house - we're also a finance company in our own right. This means we are able to deliver a custom-tailored finance solution from a suite of products including:

### ***Rental & Operating Leases***

A great way to purchase technology-sensitive equipment, rental provides ultimate flexibility by allowing equipment upgrades at any time without penalty and often without increasing monthly costs. The asset remains off balance sheet, and if used for business purposes, payments are tax-deductible.

### ***Leasing***

The traditional method of asset finance, leasing is good for assets which are less susceptible to rapid technological change. Under a lease, the client has full use of the asset during the term. At the end of the term, ownership may pass to the customer upon payment of the stated residual value. The asset appears on the balance sheet, and with business use the full lease payment may be tax-deductible.

### ***Commercial Hire Purchase***

Also known as Asset Purchase, CHP is an alternative to leasing. Commercial Hire Purchase is recommended when ownership of the asset is a priority, and is most often used when financing luxury cars. With business use, the interest and applicable depreciation may be tax-deductible.

### ***Property Finance***

The Leasing Centre's property finance specialists have a wealth of experience and knowledge in the property lending market. With access to hundreds of mortgage products from dozens of lenders, we are able to ensure the best rates and packages at no incremental cost to our customers. The Leasing Centre caters to clients wishing to purchase or refinance residential, commercial or industrial property.

## **Experience (unmatched)**

Since 1992, The Leasing Centre has been at the forefront of the Australian equipment finance scene. Our Directors and Account Managers have consistently led the asset finance domain, from refining leasing in Australia 25 years ago, to pioneering the Rental concept in several industries. In addition, our specialists are experts in their fields, having had experience across a variety of industries and markets. Our success is based on service - we pride ourselves on our relationships; with clients, suppliers, and Australia's leading banks and finance companies.

### **Just ask any of our tens of thousands of customers, large and small:**

Resources & Mining, Local/State and Federal Government, Agriculture, IT & Telecommunications, Retail/Wholesale and Distribution, Manufacturing & Printing, Professional Services, Medical & Veterinary, Automotive, Hospitality/Tourism & Gaming, Restaurants & Catering.

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send an email to [adam.moses@theleasingcentre.com.au](mailto:adam.moses@theleasingcentre.com.au) to arrange for a no-obligation consultation.